



Scale Smarter. Not Bigger

Build the systemic capability to support growth
without the cost and complexity

As businesses grow, informal ways of working often become the biggest barrier to performance; people compensate for weak processes; manual effort limits success; and growth outpaces operational capability. LSS helps businesses design scalable systems that improve process performance and reduce dependency on individual expertise, so growth can be supported by capability rather than headcount.

30%

OF EXISTING UK JOBS

are at high risk of automation by the early 2030s

54%

OF UK EMPLOYEES' TIME SPENT ON 'BUSYWORK'

that doesn't contribute to their core role

How we help

What problems do we solve

- Growth being achieved through additional headcount, not increased capability.
- Manual work remaining embedded in critical business processes.
- People compensating for process weaknesses that never get fixed.
- Fixed costs increasing in line with revenue growth.
- Operational complexity growing faster than business capability.

Example Solutions We Can Develop and Deploy

1. Automating the Simple

Using tools you already have to make the simple routine tasks automated. Email reminders, data manipulation and reporting

2. Applications Bespoke to Your Business

Bespoke applications which only record the information useful to you, instead of off-the-shelf solutions which kind of work.

3. Scalable Management System

Processes that capture the important steps but encourage innovation so that your brightest people continue to shine with a system that can breathe.

Business Benefits

1. Increase business capacity without proportional increases in headcount.
2. Reduce reliance on key individuals.
3. Improve process consistency across teams and locations.
4. Build operational capability and systems that support sustainable growth.

Ask Yourself

- Q. If headcount and revenue have grown at the same rate for two years, are you scaling, or just getting bigger?
- Q. Are there manual workarounds hiding potential for automation in critical processes?

Are You Just Getting Bigger or Scaling?

If your revenue and headcount growth-rate match then you aren't scaling - you are just getting bigger. If you break the dependency then that's extra capability and margin.



Why Clients Choose LSS

Operations Experience with Digital Expertise

We focus on understanding your constraints and work with you to build capability into operations, reducing the need to add people.

Operational maturity that scales

Knowledge and Digitisation Combined

We help organisations build digital solutions that support automation, decision-making, visibility and process consistency, without unnecessary complexity.

Capability. Not headcount

Our Focus on Business Outcomes

Our goal is not simply to automate tasks. The goal is to build systems capable of supporting your long-term growth.

Built to scale

EXAMPLE APPLICATION

A Global Solution to Workload Management

When it was acknowledged the ERP system could not track detailed quality deliverables within projects, and teams were tracking progress manually, we built a PowerApp pulling data from relevant sources, containing deliverables templates and permissions levels that allowed team members within and across sites to track what was due and what was complete regardless of who owned the task. No more emails, written handovers, questions about readiness; one globally consistent approach.

Start with LSS Discovery

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BOOK A DISCOVERY CALL

Revision 1
Click here for Latest Version